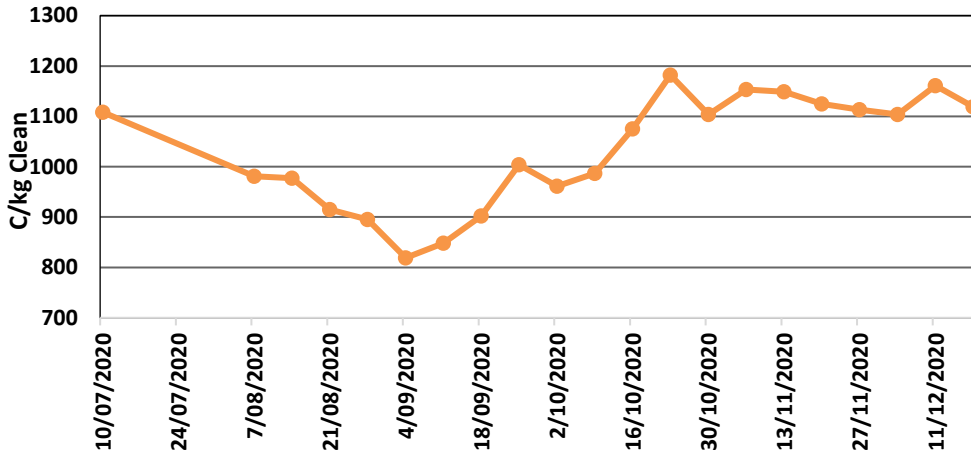




### Southern Region Indicator 6 mths



National Offerings		Exchange Rates	
Sale	Estimate	Date	AU/US \$
		01-Dec-20	0.7359
		02-Dec-20	0.7381
		03-Dec-20	0.7398
		04-Dec-20	0.7440
		07-Dec-20	0.7432
		08-Dec-20	0.7417
		09-Dec-20	0.7414
		10-Dec-20	0.7447
		11-Dec-20	0.7538
		14-Dec-20	0.7531
		15-Dec-20	0.7543
		16-Dec-20	0.7553
		17-Dec-20	0.7580
		18-Dec-20	0.7614

Christmas/ New Year Recess 21 Dec '20-10 Jan '21

AS=Aust superfine sale

The final sale of a tumultuous 2020 calendar year has seen the wool market close with some negative numbers. A large offering compounded by a higher currency and shipping constraints lead to some varied results over both selling days. Merino fleece offered with low CVH seemed less affected, whereas those with a higher CVH were much more inconsistent. Low tensile strength wools also produced reasonable returns considering the offering. The pass in rate on day 1 for combing wools was 15.5%, whereas on the final day it crept up to 30.3% as orders were filled. Merino skirting's over both days were well supported with market support reasonably solid with a good clearance of most types. This week over 5,558 bales of Crossbreds were offered and although by Indicators they were cheaper, the market was consistent. The best result for the week was the Cardings closing the year on a high with all types attracting good trade competition throughout with an Indicator +15 cents. Good Merino lambs particularly on the finer edge were in keen demand for both combing and carding lengths. Lks, Cr'ts and Stain types remained within the previous week's levels. This week 44,835 bales were offered with 36,609 bales traded. Sales have concluded for 2020 with a three week Christmas recess and resuming w/c January 11<sup>th</sup> with an expectant 3-day sale and a larger offering.

### MICRON INDICIES COMPARISON

AWEX	This Week	Last Week	Change	Last Year	Yearly
Indicator	18-Dec-20	11-Dec-20		20-Dec-19	Change
17	1865	1918	-53	1989	-124
18	1570	1638	-68	1863	-293
19	1392	1454	-62	1789	-397
20	1248	1290	-42	1771	-523
21	1181	1235	-54	1769	-588
22	1154	1164	-10	1763	-609
23	NQ	NQ	0	NQ	0
24	NQ	NQ	0	NQ	0
26	728	759	-31	1164	-436
28	469	503	-34	913	-444
30	371	396	-25	729	-358
32	256	281	-25	483	-227
MC	778	763	15	1051	-273

### Major Buyers (Sth)

1	TECM	2415	12.3%
2	EWES	2000	10.2%
3	TIAM	1784	9.1%
4	UWCM	1723	8.8%
5	MODM	1368	7.0%
6	LEMM	1267	6.4%
7	PEAM	1205	6.1%
8	FOXN	1171	6.0%
9	KATM	960	4.9%
10	AMEM	915	4.7%
	P/I	4488	18.6%

### WISS Wool Contacts

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**Robert Ellis**  
Melb & N/E Vic  
0417 334 659

**Administration**  
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Sue 9261 5272

### Gross Return Summary

Micron	17	18	19	20	21	22	26	28
C/kg Cln	1865	1570	1392	1248	1181	1154	728	469
C/kg Gsy	1250	1052	933	836	791	773	488	314
\$ a Bale	\$2,374	\$1,999	\$1,772	\$1,589	\$1,503	\$1,469	\$927	\$597
Est Nett \$ per Bale	\$2,208	\$1,859	\$1,648	\$1,477	\$1,398	\$1,366	\$862	\$555
\$ Head @ KGs	4	\$50	\$42	\$37	\$33	\$32	\$31	\$20
	5	\$62	\$53	\$47	\$42	\$40	\$39	\$24
	6	\$75	\$63	\$56	\$50	\$47	\$46	\$29
	7	\$87	\$74	\$65	\$59	\$55	\$54	\$34

### Forward Prices

	18	19	19.5	21	28	30
AUCTION	1570	1392	1323	1181	469	371
Feb-21	1560	1370	NQ	1170	NQ	NQ
Apr-21	NQ	NQ	NQ	NQ	NQ	NQ
Jun-21	1490	1340	NQ	NQ	NQ	NQ
Aug-21	NQ	NQ	NQ	NQ	NQ	NQ
Oct-21	NQ	NQ	NQ	NQ	NQ	NQ
Dec-21	NQ	NQ	NQ	NQ	NQ	NQ

This is not advice; clients should not act solely on the basis of information contained in this bulletin. Items herein are general comments only and do not constitute or convey advice per se. The bulletin is published as a helpful guide to clients for their information.

Data sources: AWEX Ltd, AG Concepts, Riemann & OZ Forex. If you no longer wish to receive this report please reply either by email to [rellis@woolcell.com.au](mailto:rellis@woolcell.com.au) fax 03 9314 9965 or phone 0417 334 659

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