

Australian Wool Exchange Ltd

AUSTRALIAN WOOL EXPORTS SNAPSHOT

From: July 2018 To: January 2019



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AWEX

Top 20 Countries (by Gsy Eq Kg)

Country	This Sn	%	Prev Sn	-----Change-----	
China, P.R.	115,282,653	71.4%	147,247,471	-31,964,818	-21.7%
India	10,320,798	6.4%	10,761,284	-440,486	-4.1%
Italy	10,236,846	6.3%	9,524,795	712,051	7.5%
Korea, Rep.	7,409,116	4.6%	7,641,578	-232,462	-3.0%
Czech Republic	5,993,396	3.7%	10,564,321	-4,570,925	-43.3%
Thailand	2,262,838	1.4%	1,434,136	828,701	57.8%
Japan	1,617,732	1.0%	1,138,096	479,636	42.1%
Egypt	1,400,706	0.9%	1,908,175	-507,469	-26.6%
Malaysia	1,258,680	0.8%	2,050,986	-792,306	-38.6%
Taiwan	1,079,540	0.7%	1,700,761	-621,221	-36.5%
United Kingdom	933,937	0.6%	688,580	245,356	35.6%
Germany, F.R.	930,013	0.6%	720,183	209,830	29.1%
Bulgaria	664,364	0.4%	553,354	111,010	20.1%
U.S.A.	454,448	0.3%	338,328	116,120	34.3%
U.A. Emirates	338,473	0.2%	0	338,473	
Turkey	227,263	0.1%	64,976	162,287	249.8%
Mauritius	207,096	0.1%	217,927	-10,831	-5.0%
Mexico	177,435	0.1%	188,501	-11,066	-5.9%
Uruguay	118,679	0.1%	0	118,679	
New Zealand	118,050	0.1%	73,557	44,493	60.5%
Others	319,830	0.2%	1,444,684	-1,124,854	-77.9%
	161,351,893		198,261,694	-36,909,801	-18.6%

Largest Increase*

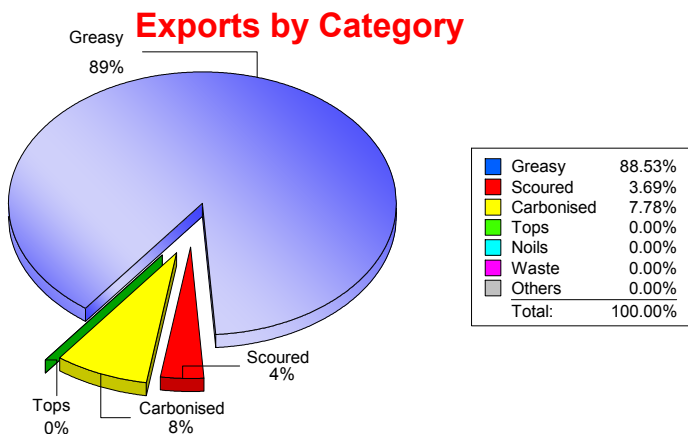
Country	Increase (Gsy Eq Kg)
Thailand	828,701
Italy	712,051
Japan	479,636
U.A. Emirates	338,473
United Kingdom	245,356
Germany, F.R.	209,830
Turkey	162,287

Largest Decrease*

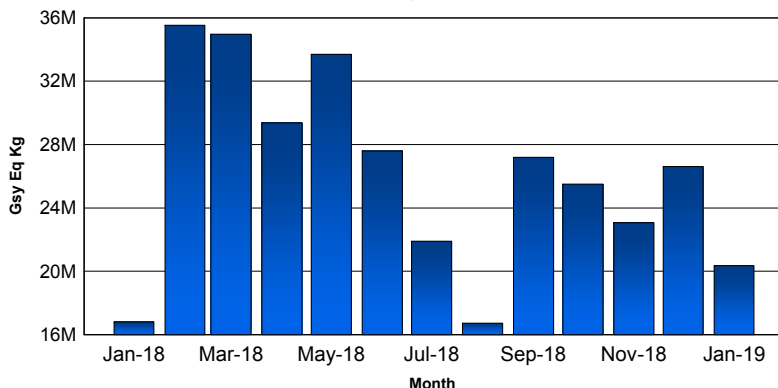
Country	Decrease (Gsy Eq Kg)
China, P.R.	-31,964,818
Czech Republic	-4,570,925
Malaysia	-792,306
Taiwan	-621,221
Iran	-545,373
Egypt	-507,469
Georgia	-447,686

Top 4 Countries by Micron

	Gsy Eq Kg	%
19 micron & finer		
China, P.R.	60,499,200	81.5%
Italy	3,705,531	5.0%
Czech Republic	3,328,950	4.5%
India	2,422,851	3.3%
20 to 23 micron		
China, P.R.	42,179,537	59.8%
India	6,619,632	9.4%
Italy	6,414,864	9.1%
Korea, Rep.	6,326,275	9.0%
24 to 27 micron		
China, P.R.	7,684,590	78.5%
India	807,608	8.2%
Czech Republic	407,512	4.2%
U.S.A.	185,501	1.9%
28 micron & coarser		
China, P.R.	4,918,192	71.9%
Czech Republic	1,092,965	16.0%
India	470,708	6.9%
Bulgaria	270,699	4.0%



Exports by Month



Sheepskin Exports

Country	Gross Wgt (Kg)	%
China, P.R.	91,660,406	90.6%
Russian Fed.	4,095,830	4.0%
Turkey	1,902,203	1.9%
Japan	617,251	0.6%
Spain	509,208	0.5%
Pakistan	506,028	0.5%
Others	1,866,764	1.8%
	101,157,690	

--Gsy Eq Kg = Greasy Equivalent KG (where processed wool is included using a Processed to Greasy conversion factor. -
-Sheepskins are NOT INCLUDED except Sheepskin section. *
compared to same period previous season

Australian Wool Exports

Monthly Analysis - last 12 months

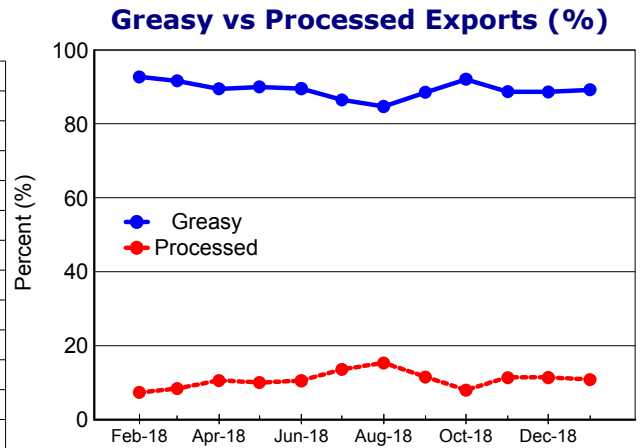
(Based on Greasy Equivalent KG; excludes sheepskins)



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Class of Export analysis (Million kg)

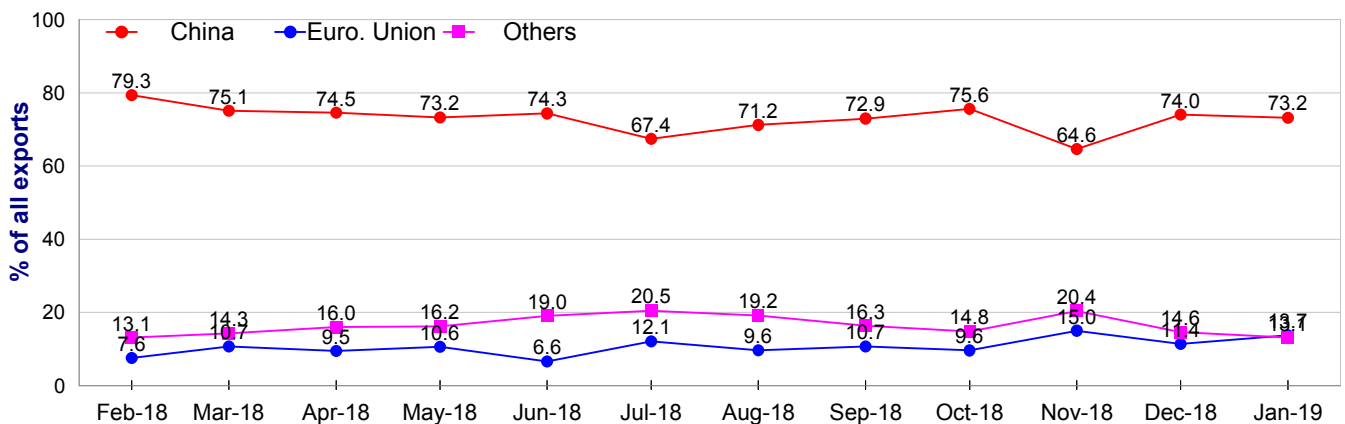
	Greasy		Processed	
Feb-18	32.9	92.7%	2.6	7.3%
Mar-18	32.0	91.6%	2.9	8.4%
Apr-18	26.3	89.5%	3.1	10.5%
May-18	30.3	90.0%	3.4	10.0%
Jun-18	24.7	89.5%	2.9	10.5%
Jul-18	18.9	86.5%	3.0	13.5%
Aug-18	14.2	84.7%	2.6	15.3%
Sep-18	24.1	88.5%	3.1	11.5%
Oct-18	23.5	92.1%	2.0	7.9%
Nov-18	20.5	88.7%	2.6	11.3%
Dec-18	23.6	88.6%	3.0	11.4%
Jan-19	18.2	89.2%	2.2	10.8%
Total	289.1 Mkg		33.4 Mkg	



Trading Area analysis (Million kg)

	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	12 mth total
China, P.R.	28.2	26.2	21.9	24.7	20.5	14.8	11.9	19.8	19.3	14.9	19.7	14.9	236.8
India	1.6	2.0	1.8	2.5	2.5	1.8	0.9	1.6	1.8	2.0	1.3	0.9	20.7
Italy	1.2	1.8	1.1	0.9	0.2	1.7	0.8	1.8	1.6	1.6	1.5	1.3	15.5
Korea, Rep.	1.1	1.4	1.4	1.4	1.3	1.2	1.2	1.2	0.8	1.1	1.2	0.8	14.0
Czech Republic	1.3	1.5	1.2	2.0	1.3	0.8	0.6	0.8	0.6	1.3	0.9	1.0	13.3
Others	2.1	2.0	2.0	2.2	1.8	1.7	1.3	2.0	1.5	2.1	2.0	1.6	22.2
Total	35.5	35.0	29.4	33.7	27.6	21.9	16.7	27.2	25.5	23.1	26.6	20.4	322.5

Trading Area analysis (% of exports & trend)



Australian Wool Exports

Monthly Analysis - last 12 months

(excludes sheepskins)

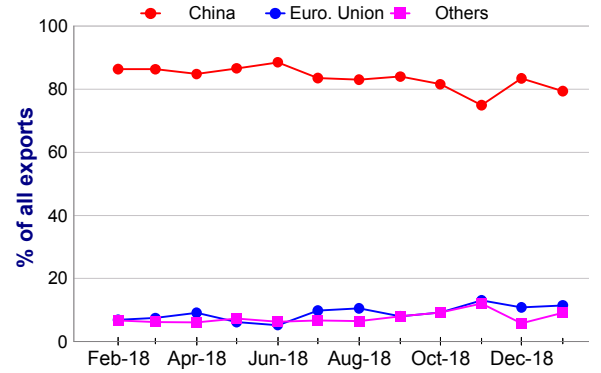


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Fibre Diameter analysis (Million kg)

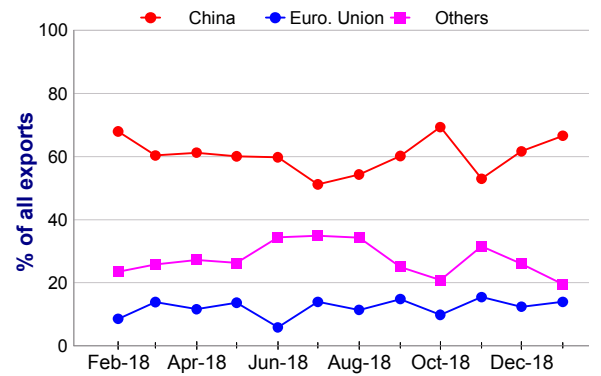
19 micron & finer

	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
China, P.R.	11.2 86%	11.9 86%	9.0 85%	11.5 87%	10.8 89%	8.2 84%	6.2 83%	10.7 84%	9.4 82%	8.0 75%	10.6 83%	7.3 79%
Italy	0.4 3%	0.6 4%	0.4 4%	0.4 3%	0.1 1%	0.5 6%	0.3 4%	0.5 4%	0.6 5%	0.5 5%	0.6 5%	0.5 6%
Czech Republic	0.5 4%	0.4 3%	0.5 5%	0.3 3%	0.5 4%	0.4 4%	0.4 5%	0.4 3%	0.4 3%	0.7 6%	0.7 5%	0.4 4%
Others	0.9 7%	0.9 7%	0.7 7%	1.0 8%	0.8 7%	0.7 7%	0.6 8%	1.1 8%	1.1 10%	1.5 14%	0.8 7%	1.0 10%
Total	13.0	13.8	10.7	13.2	12.2	9.8	7.5	12.8	11.5	10.6	12.7	9.2



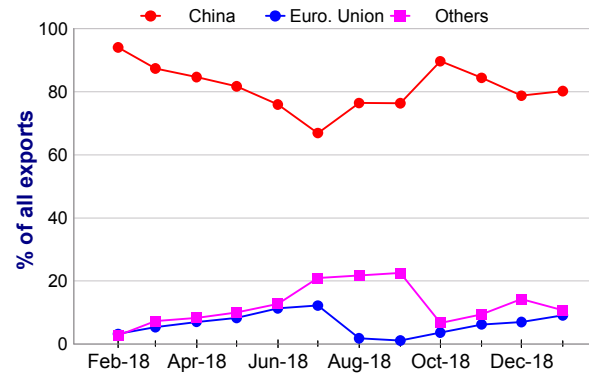
20 to 23 micron

	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
China, P.R.	10.2 68%	8.6 60%	8.5 61%	9.1 60%	6.9 60%	5.1 51%	3.7 54%	7.6 60%	8.5 69%	5.4 53%	6.5 62%	5.3 67%
India	1.1 7%	1.2 9%	1.2 8%	1.5 10%	1.8 16%	1.2 12%	0.6 9%	1.1 9%	1.1 9%	1.3 13%	0.8 8%	0.5 6%
Korea, Rep.	1.1 7%	1.4 9%	1.4 10%	1.4 9%	1.2 11%	1.2 12%	1.1 16%	1.1 9%	0.6 5%	0.9 9%	1.0 9%	0.6 7%
Others	2.6 18%	3.1 21%	2.8 20%	3.1 20%	1.6 14%	2.5 25%	1.4 21%	2.9 22%	2.1 17%	2.6 25%	2.3 22%	1.6 21%
Total	15.0	14.3	13.9	15.1	11.5	9.9	6.9	12.7	12.3	10.2	10.6	7.9



24 to 27 micron

	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
China, P.R.	3.4 94%	3.3 87%	2.4 85%	2.5 82%	1.8 76%	0.9 67%	1.1 76%	0.8 76%	0.8 90%	1.0 84%	1.7 79%	1.5 80%
India	0.1 2%	0.2 4%	0.1 5%	0.2 7%	0.2 8%	0.1 8%	0.1 10%	0.1 12%	0.1 7%	0.1 7%	0.2 9%	0.1 5%
Czech Republic	0.1 3%	0.2 5%	0.2 6%	0.3 8%	0.3 11%	0.1 10%	0.0 2%	0.0 1%	0.0 0%	0.1 5%	0.1 4%	0.1 5%
Others	0.0 1%	0.1 3%	0.1 4%	0.1 4%	0.1 5%	0.2 15%	0.2 11%	0.1 11%	0.0 3%	0.0 3%	0.2 9%	0.2 9%
Total	3.6	3.8	2.8	3.1	2.4	1.3	1.4	1.1	0.8	1.2	2.1	1.8



28 micron & coarser

	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
China, P.R.	3.4 87%	2.3 77%	2.0 97%	1.6 71%	1.0 68%	0.6 71%	0.9 93%	0.6 100%	0.6 71%	0.5 49%	0.9 75%	0.8 60%
Czech Republic	0.3 8%	0.5 17%	0.0 1%	0.4 16%	0.3 17%	0.1 16%	0.0 1%	0.0 0%	0.1 13%	0.3 29%	0.2 14%	0.4 27%
India	0.1 4%	0.1 3%	0.0 2%	0.2 9%	0.2 12%	0.1 9%	0.1 6%	0.0 0%	0.1 8%	0.1 8%	0.1 10%	0.1 6%
Others	0.0 1%	0.1 3%	0.0 0%	0.1 3%	0.1 4%	0.0 4%	0.0 0%	0.0 0%	0.1 8%	0.1 14%	0.0 2%	0.1 7%
Total	3.9	3.0	2.0	2.3	1.5	0.9	0.9	0.6	0.9	1.0	1.2	1.4

