

Australian Wool Exchange Ltd

AUSTRALIAN WOOL EXPORTS SNAPSHOT

From: July 2018 To: September 2018



we know wool

AWEX

Top 20 Countries (by Gsy Eq Kg)

| Country | This Sn | % | Prev Sn | -----Change----- | |
|----------------|-------------------|-------|-------------------|--------------------|---------------|
| China, P.R. | 47,052,706 | 70.9% | 54,899,933 | -7,847,227 | -14.3% |
| Italy | 4,299,268 | 6.5% | 4,350,650 | -51,382 | -1.2% |
| India | 4,298,357 | 6.5% | 5,301,054 | -1,002,697 | -18.9% |
| Korea, Rep. | 3,550,328 | 5.4% | 3,098,833 | 451,495 | 14.6% |
| Czech Republic | 2,176,449 | 3.3% | 3,952,094 | -1,775,645 | -44.9% |
| Thailand | 1,245,940 | 1.9% | 530,898 | 715,042 | 134.7% |
| Japan | 640,553 | 1.0% | 542,872 | 97,680 | 18.0% |
| Egypt | 635,868 | 1.0% | 609,715 | 26,153 | 4.3% |
| Taiwan | 557,675 | 0.8% | 690,478 | -132,803 | -19.2% |
| Malaysia | 504,486 | 0.8% | 918,024 | -413,538 | -45.0% |
| United Kingdom | 264,758 | 0.4% | 212,196 | 52,562 | 24.8% |
| Germany, F.R. | 263,418 | 0.4% | 291,805 | -28,387 | -9.7% |
| U.S.A. | 201,220 | 0.3% | 102,439 | 98,781 | 96.4% |
| Bulgaria | 123,532 | 0.2% | 418,975 | -295,443 | -70.5% |
| Mauritius | 101,120 | 0.2% | 47,640 | 53,480 | 112.3% |
| U.A. Emirates | 72,708 | 0.1% | 0 | 72,708 | |
| Mexico | 68,758 | 0.1% | 95,788 | -27,031 | -28.2% |
| Turkey | 46,059 | 0.1% | 0 | 46,059 | |
| Spain | 46,035 | 0.1% | 45,717 | 318 | 0.7% |
| South Africa | 38,947 | 0.1% | 0 | 38,947 | |
| Others | 130,192 | 0.2% | 552,320 | -422,129 | -76.4% |
| | <u>66,318,376</u> | | <u>76,661,433</u> | <u>-10,343,058</u> | <u>-13.5%</u> |

Largest Increase*

| Country | Increase (Gsy Eq Kg) |
|----------------|----------------------|
| Thailand | 715,042 |
| Korea, Rep. | 451,495 |
| U.S.A. | 98,781 |
| Japan | 97,680 |
| U.A. Emirates | 72,708 |
| Mauritius | 53,480 |
| United Kingdom | 52,562 |

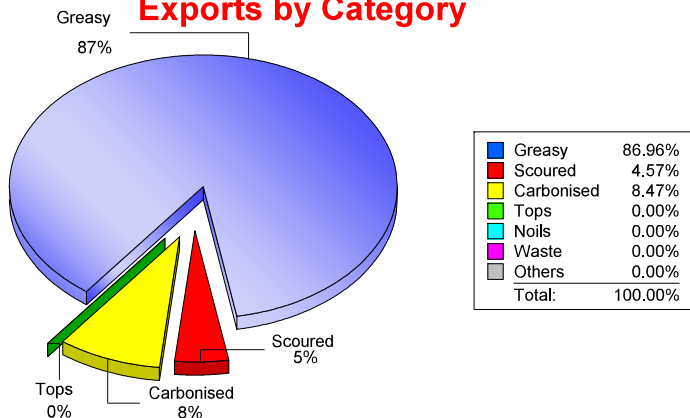
Largest Decrease*

| Country | Decrease (Gsy Eq Kg) |
|----------------|----------------------|
| China, P.R. | -7,847,227 |
| Czech Republic | -1,775,645 |
| India | -1,002,697 |
| Malaysia | -413,538 |
| Bulgaria | -295,443 |
| Iran | -182,350 |
| Georgia | -167,884 |

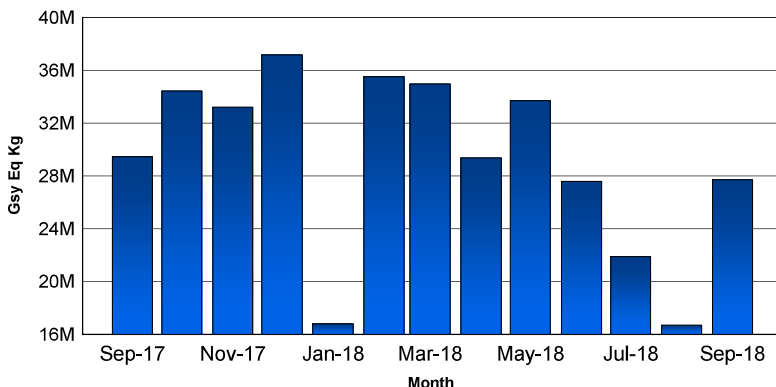
Top 4 Countries by Micron

| | Gsy Eq Kg | % |
|--------------------------------|------------|-------|
| 19 micron & finer | | |
| China, P.R. | 25,466,040 | 83.8% |
| Italy | 1,426,595 | 4.7% |
| Czech Republic | 1,215,138 | 4.0% |
| India | 873,802 | 2.9% |
| 20 to 23 micron | | |
| China, P.R. | 16,677,664 | 56.2% |
| Korea, Rep. | 3,320,734 | 11.2% |
| India | 2,916,656 | 9.8% |
| Italy | 2,872,673 | 9.7% |
| 24 to 27 micron | | |
| China, P.R. | 2,786,881 | 73.3% |
| India | 381,137 | 10.0% |
| Czech Republic | 169,860 | 4.5% |
| Taiwan | 152,976 | 4.0% |
| 28 micron & coarser | | |
| China, P.R. | 2,122,121 | 87.0% |
| Czech Republic | 154,872 | 6.4% |
| India | 126,762 | 5.2% |
| Malaysia | 34,802 | 1.4% |

Exports by Category



Exports by Month



Sheepskin Exports

| Country | Gross Wgt (Kg) | % |
|--------------|-------------------|-------|
| China, P.R. | 38,252,222 | 90.6% |
| Russian Fed. | 1,681,260 | 4.0% |
| Turkey | 747,198 | 1.8% |
| Pakistan | 297,028 | 0.7% |
| Spain | 246,228 | 0.6% |
| Portugal | 236,000 | 0.6% |
| Others | 738,058 | 1.7% |
| | <u>42,197,994</u> | |

--Gsy Eq Kg = Greasy Equivalent KG (where processed wool is included using a Processed to Greasy conversion factor. -
-Sheepskins are NOT INCLUDED except Sheepskin section. *
compared to same period previous season