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## November Report

As difficult marketing wool throughout the later part of September and October was, the month of November at least gave some positivity towards the end with a couple of weeks of increases. Unfortunately, fine wools have struggled with AWTA data showing a significant increase in volume of bales/weights particularly 17.0 micron and finer. Of more recent weeks the bulk of most offerings have predominately been between 18.0 and 19.5 micron. Season conditions has seen fewer medium wools for the trade to purchase and when these wools are on offer with good specifications, they are very noticeable in trade activity. Mainly in recent weeks the mid-point breaks have increased and with the amount of tender wool on offer exporters are finding it difficult to place in orders as most of this product is of Chinese interest.

A few reports resinating from China is a couple of mills have divided their buying patterns into a greater percentage of Crossbred wool, which can be obtained at a lesser value and spread their cash over a greater number of bales compared to Merino fleece wool. To counter the above paragraph, the major Chinese exporters are still at the top of each buying day. Skirtings generally have performed reasonably well with good competition on most selling days for most types on offer.

The last two weeks has seen some significant improvement for Crossbreds, which for these clients is providing a much needed dollar value to the bottom line. Most of the push is for 25 – 28 micron wools which during this week dragged the stronger types along for the ride.

Cardings on an Indicator level have really battled with Lks; Cr't's and Stains suffering the most impact from the very high levels earlier on. A good spread of both Merino and Crossbred lambs on offer have remained constant within a range with 0.1 vm types very keenly sought.

	Southern Indicator		Movement C/kg cln	Percentage Movement	
	02/11/18	30/11/2018			
	1830	1831	1	0.1%	
Micron	AWEX Micron Price Guides		Movement C/kg cln	Percentage Movement	Percentile Rank
	02/11/2018	30/11/2018			
16.5	2598	2473	-125	-4.8%	85.8%
17.0	2532	2426	-106	-4.2%	87.5%
17.5	2427	2389	-38	-1.6%	90.2%
18.0	2343	2315	-28	-1.2%	96.8%
18.5	2262	2253	-9	-0.4%	96.7%
19.0	2221	2195	-26	-1.2%	97.8%
19.5	2176	2164	-12	-0.6%	96.8%
20.0	2141	2152	11	0.5%	97.9%
21.0	2126	2138	12	0.6%	97.9%
22.0	2169	2141	-28	-1.3%	97.9%
23.0	2117	NQ	0	0.0%	0.0%
24.0	NQ	NQ	0	0.0%	0.0%
25.0	1505	1503	-2	-0.1%	98.3%
26.0	1210	1359	149	12.3%	98.5%
28.0	778	946	168	21.6%	97.9%
30.0	700	753	53	7.6%	95.6%
32.0	475	NQ	0	0.0%	0.0%
MC	1116	1181	65	5.8%	94.1%
\$Aud:US	0.7200	0.7326	0.0126	1.8%	
\$Aud:EUR	0.6319	0.6431	0.0112	1.8%	
<i>Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts</i>					

### **OBSERVATIONS FROM THE SALE ROOM**

Over recent reports we've mentioned the need to fill in the National Wool Declaration correctly on our classer's specification, particularly the Non-Mulesing component if you have Non-Mulesed Merino or Crossbred wools, or used pain relief. It's become very apparent that the trade is becoming extremely keen to acquire these wools. So, to ensure maximum support please make sure all boxes are completed correctly.