



**Please Note:**  
Our website now has the ability to download extra stationery if required eg. Wool classer speci, shed books, tally books & vendor declaration

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## September Report

September traditionally has been a difficult month to market wool and this year, despite the high levels, the last couple of weeks have definitely kept things interesting. The strong positive is the continued push from major European exporters to acquire high Nkt Merino fleece wools and to support those types' well defined skirtings. Their strength seems to be showing some urgency with the fluctuating season not looking favourable in some districts/states. The season in the greater parts of NSW seems to be well ahead of schedule, which is also playing a part with volumes of very recent weeks; higher than expected. At the time of this report AWTA figures are showing a year to date of 11% less wool tested compared with the same period of last season.

**Another reminder the WISS 2018 AGM which will be held this year on Friday 19<sup>th</sup> October at the Chalambar Golf Club as a twilight event with dinner afterwards. Our guest speaker will be 2014 Nuffield Scholar Hannah Marriott.**

Hannah grew up on a merino property at Benalla in North East Victoria. Having enjoyed all that agriculture had to offer, she went on to study Rural Science at the University of New England. Hannah then worked in the livestock nutrition sector for a couple of years before returning to farming. She ran her family property for 4 years before moving onto farm management on both family and corporate properties. In 2014 Hannah received a Nuffield Scholarship to study Individual Animal Management in commercial sheep production. A focus of the study was using objective measurement, using eID, to optimise productivity in line with end product specifications. Hannah is now providing her services in precision sheep management for merino properties by contract. She is also farming in a commercial partnership on the Monaro running a self-replacing merino flock.

**A reminder to clients Wool Poll voting is currently under way, which represents an opportunity to vote on your wool tax levies for the next 3 years.**

		Southern Indicator		Movement	Percentage	
		31/08/18	28/09/2018	C/kg cln	Movement	
		2055	1975	-80	-3.9%	
Micron	AWEX Micron Price Guides			Movement	Percentage	Percentile
	31/08/2018	28/09/2018		C/kg cln	Movement	Rank
16.5	3088	2980		-108	-3.5%	98.4%
17.0	2924	2822		-102	-3.5%	98.5%
17.5	2776	2713		-63	-2.3%	99.3%
18.0	2639	2570		-69	-2.6%	99.7%
18.5	2535	2462		-73	-2.9%	99.7%
19.0	2426	2349		-77	-3.2%	99.6%
19.5	2373	2273		-100	-4.2%	99.0%
20.0	2302	2217		-85	-3.7%	98.9%
21.0	2283	2173		-110	-4.8%	98.8%
22.0	2282	2170		-112	-4.9%	98.8%
23.0	2214	2170		-44	-2.0%	98.9%
24.0	2103	2016		-87	-4.1%	99.3%
25.0	1814	1684		-130	-7.2%	99.3%
26.0	1548	1473		-75	-4.8%	99.2%
28.0	980	910		-70	-7.1%	98.1%
30.0	719	730		11	1.5%	96.0%
32.0	490	484		-6	-1.2%	74.1%
MC	1592	1487		-105	-6.6%	99.7%
\$Aud:US	0.7254	0.7224		-0.0030	-0.4%	
\$Aud:EUR	0.6215	0.6181		-0.0034	-0.5%	

*Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts*

### **OBSERVATIONS FROM THE SALE ROOM**

Over recent reports we've mentioned the need to fill in the National Wool Declaration correctly on our classer's specification, particularly the Non-Mulesing component if you have Non-Mulesed Merino or Crossbred wools, or used pain relief. It's become very apparent that the trade is becoming extremely keen to acquire these wools. So, to ensure maximum support please make sure all boxes are completed correctly.