



**Please Note:**  
Our website now has the ability to download extra stationery if required eg. Wool classer speci, shed books, tally books & vendor declaration

**Keep up to date on the WISS iPhone app. Download free now from your app store.**

## March Report

A similar theme for March as was the case towards the back end of February. The autumn clips are arriving in store with vegetable matter on the slight increase. With this being the case wools with low vm are now becoming keenly sought. As described below all Merino fleece indicators are lower than the February close, with the only exception being Crossbreds which have enjoyed a strong push over recent weeks. To put some perspective on the market, although it's slightly disappointing that merinos are easier, it's very pleasing to see Crossbreds improve which has been a long time coming. Currency is obviously playing its part, but in addition, well prepared clips are now seeing benefits of maximum competition. Competition is still dominated by the Chinese, but European and Indian businesses are still intent on keeping the market honest. Traditionally receivals tend to ease from now till the end of the season, so if this trend continues it's reasonable to believe the market should remain around the current levels; within reason. Skirting's have tracked the fleece market with a similar theme with the trade pushing hard for better broken types to blend with lower style fleece wools from a top making view. Cardings have performed exceptionally well throughout with all types on offer very keenly sought after. In most demand are the combing and carding lambs, both merino and of recent time crossbreds. The sale after the Easter recess sees a large volume of bales on offer but following weeks estimates after this shows smaller quantities on offer.

		Southern Indicator		Movement	Percentage	
		02/03/18	29/03/2018	C/kg cln	Movement	
		1785	1732	-53	-3.0%	
Micron	AWEX Micron Price Guides		Movement	Percentage	Percentile Rank	
	02/03/2018	29/03/2018	C/kg cln	Movement		
16.5	3022	NQ	0	0.0%	0%	
17.0	2782	2731	-51	-1.8%	99%	
17.5	2595	2519	-76	-2.9%	99%	
18.0	2383	2299	-84	-3.5%	98%	
18.5	2243	2143	-100	-4.5%	99%	
19.0	2151	2035	-116	-5.4%	99%	
19.5	2077	1984	-93	-4.5%	99%	
20.0	2019	1929	-90	-4.5%	100%	
21.0	1948	1886	-62	-3.2%	100%	
22.0	1915	1858	-57	-3.0%	100%	
23.0	NQ	1802	0	0.0%	100%	
24.0	NQ	NQ	0	0.0%	0%	
25.0	1313	1325	12	0.9%	100%	
26.0	1155	1198	43	3.7%	100%	
28.0	810	871	61	7.5%	97%	
30.0	576	614	38	6.6%	77%	
32.0	405	419	14	3.5%	46%	
MC	1334	1341	7	0.5%	99%	
\$Aud:US	0.7525	0.7653	0.0128	1.7%		
\$Aud:EUR	0.6043	0.6219	0.0176	2.9%		

*Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts*

### **OBSERVATIONS FROM THE SALE ROOM**

Over recent reports we've mentioned the need to fill in the National Wool Declaration correctly on our classer's specification, particularly the Non-Mulesing component if you have Non-Mulesed Merino or Crossbred wools, or used pain relief. It's become very apparent that the trade is becoming extremely keen to acquire these wools. So, to ensure maximum support please make sure all boxes are completed correctly.