

## January Market Wrap

The first month of 2016 has seen a very strong opening followed by a correction for most types towards the close. Good genuine demand was and still remains the situation, but unfortunately issues beyond most people's control being currency and cash flow are playing their part in marketing the wool clip. Upon reflection as listed below except for the Crossbreds all Indicators have closed out January in a positive position. To compliment that in relative terms to the same period last year prices are still very attractive. European businesses are starting to become very bullish for good style fine wools which are now starting to appear in catalogues. This is an encouraging signal with China and India also keen to push hard to complete old business and acquire new business as well. Skirting's have generally traded very well with some finer types with low vm trading at over 1400c clean and with the dominant portion also trading around the 1350c clean. Crossbreds have been selling at very strong levels for a sustained period and have held up remarkably well and only just slipping below the closing quotes of December'15. Although not at the high levels compared with the same period of last season as the merino fleece market they are at least 50c clean comparatively. Cardings just seem to keep going with all businesses actively competing for all types on offer even with solid number on offer weekly.

### WISS WEBSITE

The revised website is now up and running with the ability now to download extra stationery if required e.g.: Wool classer speci, shed books, tally books and vendor declaration forms.

**Keep up to date on the WISS iPhone app. Download free now from your app store.**

**This app contains messages, sale dates, daily wool market movements and much more. Any client wishing to advertise sheep for sale etc. on the app please feel free to contact Robert Ellis 0417334659 for more information**

Southern Indicator 18/12/2015		Southern Indicator 25/01/2016		Movement C/kg cln	Percentage Movement
1246		1259		13	1.0%
AWEX Micron Price Guides					
Micron	18/12/2015	25/01/2016	Movement C/kg cln	Percentage Movement	Percentile Rank
16.5	1518	1551	33	2.2%	71%
17.0	1516	1542	26	1.7%	75%
17.5	1512	1524	12	0.8%	78%
18.0	1490	1517	27	1.8%	90%
18.5	1457	1491	34	2.3%	92%
19.0	1427	1433	6	0.4%	91%
19.5	1391	1391	0	0.0%	91%
20.0	1354	1376	22	1.6%	95%
21.0	1351	1373	22	1.6%	97%
22.0	1349	1361	12	0.9%	97%
23.0	1336	1337	1	0.1%	98%
24.0	NQ	NQ	0	0.0%	0%
25.0	1065	1060	-5	-0.5%	97%
26.0	983	976	-7	-0.7%	94%
28.0	837	824	-13	-1.6%	93%
30.0	788	753	-35	-4.4%	92%
32.0	675	661	-14	-2.1%	94%
MC	1122	1147	25	2.2%	100%
\$Aud:US	0.7117	0.7114	-0.0003	0.0%	
\$Aud:EUR	0.6574	0.6496	-0.0078	-1.2%	

*Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts*