

August Market Wrap

The resumption of the wool market following the mid-year recess opened on a very positive note, with all sectors enjoying strong competition. Crossbreds, in particular, have lifted significantly since the last report, and most Merino fleece, mainly in the middle microns, reaching some lofty levels. Unfortunately, over the past 2 weeks the fleece market has given up some ground, but remains at good levels for the spring sellers. Volumes have been moderate, mainly due to seasonal conditions and some shearing pattern changes.

Southern Indicator		Southern Indicator		Movement	Percentage
30/06/2017		01/09/2017		C/kg c/n	Movement
1461		1509		48	3.3%
AWEX Micron Price Guides			Movement	Percentage	Percentile
Micron	30/06/2017	01/09/2017	C/kg c/n	Movement	Rank
16.5	NQ	2311	0	0.0%	91%
17.0	2173	2290	117	5.4%	93%
17.5	2143	2218	75	3.5%	94%
18.0	2087	2149	62	3.0%	97%
18.5	1975	2015	40	2.0%	98%
19.0	1864	1856	-8	-0.4%	98%
19.5	1728	1739	11	0.6%	98%
20.0	1618	1645	27	1.7%	100%
21.0	1547	1577	30	1.9%	100%
22.0	1476	1516	40	2.7%	100%
23.0	1434	1456	22	1.5%	100%
24.0	NQ	1303	0	0.0%	100%
25.0	NQ	1216	0	0.0%	99%
26.0	1096	1121	25	2.3%	98%
28.0	765	850	85	11.1%	97%
30.0	560	628	68	12.1%	85%
32.0	388	420	32	8.2%	50%
MC	1170	1080	-90	-7.7%	93%
\$Aud:US	0.7706	0.7945	0.0239	3.1%	
\$Aud:EUR	0.6733	0.6669	-0.0064	-1.0%	

Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts

[A date to fixture in your WISS diary.](#)

- **Friday October 27th** the 38th WISS AGM will be held this year in Ararat at the Chalambar Golf Club, with a twilight start of 5.00pm, followed by a dinner. Our guest speaker is **Anna Speer, CEO of Wool Trade/Auctions Plus**. Anna is looking forward to meeting as many WISS clients as possible. Please mark this date as I'm sure it will be a very enlightening session.



Anna Speer – CEO, AuctionsPlus

A senior business leader with a strong, broad and practical understanding of the global Agribusiness Industry. Anna has a verifiable track record revitalising underperforming operations, opening new markets and building market credibility through innovative products that ensure competitiveness in tough markets. CEO of AuctionsPlus, Australia's Livestock Marketplace, Anna is passionate about reshaping the livestock sector with technology and changed behaviours. She believes that with the right people, trust and a little magic, anything is possible. She attributes the AuctionsPlus growth to passionate customers that work with the AuctionsPlus team to lead the industry.

An Australian Rural Leadership Foundation graduate, Anna has completed the Australian Company Directors course and is currently completing the University of Sydney's Global Executive MBA program.