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April Report

With a significant lack of rain in all districts over recent times, at least the progressive wool market and its returns can alleviate some stress. As it clearly documents below all Indicators are within a few cents of the last edition or in the medium wool quotes surging ahead when compared month on month. This can also be attributed to the Crossbred market, which has been lagging behind the fleece Merino wools. The percentile rankings, with the only exception the 32 micron wools, are clearly providing a very optimistic future in the wool market. Of recent weeks we also had the Riemann's forward market offering prices out as far as mid-June at above spot levels which also is providing a level to market wool with confidence. Clearly over the next few weeks receivals will/are slowing into stores which will have a bearing on volumes offered. As mentioned earlier it's a strong positive industry when we see the Merino market holding at very good levels and the Crossbred market recovering weekly with strong rises.

Even with the market at the current levels exporters are reporting that business remains strong, with only cash flow from time to time influencing the market to a degree. China remains a dominant force in the market, maintaining its market share but, with another wave of strength from the European sector and renewed business from particularly India, the market looks like holding with the current levels leading up to the mid-year recess.

| | Southern Indicator | | Movement C/kg c/n | Percentage Movement | |
|--|--------------------------|------------|----------------------|------------------------|--------------------|
| | 29/03/18 | 27/04/2018 | | | |
| | 1732 | 1807 | 75 | 4.3% | |
| Micron | AWEX Micron Price Guides | | Movement C/kg c/n | Percentage Movement | Percentile Rank |
| | 29/03/2018 | 27/04/2018 | | | |
| 16.5 | NQ | 2991 | 0 | 0.0% | 99% |
| 17.0 | 2731 | 2726 | -5 | -0.2% | 98% |
| 17.5 | 2519 | 2511 | -8 | -0.3% | 98% |
| 18.0 | 2299 | 2342 | 43 | 1.9% | 99% |
| 18.5 | 2143 | 2173 | 30 | 1.4% | 99% |
| 19.0 | 2035 | 2091 | 56 | 2.8% | 99% |
| 19.5 | 1984 | 2018 | 34 | 1.7% | 99% |
| 20.0 | 1929 | 1984 | 55 | 2.9% | 100% |
| 21.0 | 1886 | 1966 | 80 | 4.2% | 100% |
| 22.0 | 1858 | 1956 | 98 | 5.3% | 100% |
| 23.0 | 1802 | 1932 | 130 | 7.2% | 100% |
| 24.0 | NQ | 1807 | 0 | 0.0% | 100% |
| 25.0 | 1325 | NQ | 0 | 0.0% | 0% |
| 26.0 | 1198 | 1324 | 126 | 10.5% | 100% |
| 28.0 | 871 | 1000 | 129 | 14.8% | 100% |
| 30.0 | 614 | 741 | 127 | 20.7% | 96% |
| 32.0 | 419 | 473 | 54 | 12.9% | 63% |
| MC | 1341 | 1389 | 48 | 3.6% | 99% |
| \$Aud:US | 0.7653 | 0.7542 | -0.0111 | -1.5% | |
| \$Aud:EUR | 0.6219 | 0.6232 | 0.0013 | 0.2% | |
| <i>Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts</i> | | | | | |

OBSERVATIONS FROM THE SALE ROOM

Over recent reports we've mentioned the need to fill in the National Wool Declaration correctly on our classer's specification, particularly the Non-Mulesing component if you have Non-Mulesed Merino or Crossbred wools, or used pain relief. It's become very apparent that the trade is becoming extremely keen to acquire these wools. So, to ensure maximum support please make sure all boxes are completed correctly.