



**Please Note:**  
Our website now has the ability to download extra stationery if required eg. Wool classer speci, shed books, tally books & vendor declaration

**Keep up to date on the WISS iPhone app. Download free now from your app store.**

## January Report

It doesn't need much explaining when you peruse the movement on an Indicator basis since the last report at the end of November last year. It generally has been a terrific time to market some wool over this period; despite the odd hiccup here and there. Even with the market at these levels business is continually being generated. Last week the market took a breather, with cash flow a major contributor; particularly with an average of \$70 million trading on a weekly basis. All major continents are actively trying to acquire wool; with China still the most dominant. Skirting's over the recent period have tracked the fleece market with better broken types very keenly sought as top makers look for a cheaper product to blend with some lower grade fleece wools. As we come into the Autumn period more vm will become the influencing factor on how the skirting's trade. Unfortunately, it seems like a broken record but, the crossbreds have been difficult to pick. Not much movement over the last two months on an Indicator level, but within these types it has been very volatile with AWEX still reporting poorer prepared clips at a greater discount. Until last week Cardings had been skyrocketing at unprecedented levels; with all types extreme at times. Although prices have eased back, combing and carding lambs (both merino and crossbred) have generally traded within a tight range. Most falls have occurred for Lks, Crt's and Stn's; which comprise almost 100% of the Carding Indicator component. Offerings over the last few weeks have been greatly imbalanced between Room 1 (Merino Fleece) and Room 2 (Skirtings, Crossbreds and Oddments). Next week only 8,661 bales in Melbourne are fleece wools, the balance of the 20,803 are Room 2 wools. This season the turnover in wool sales has reached \$1,977m

	Southern Indicator		Movement C/kg cln	Percentage Movement	
	01/12/17	02/02/2018			
	1626	1681	55	3.4%	
Micron	AWEX Micron Price Guides		Movement C/kg cln	Percentage Movement	Percentile Rank
	01/12/2017	02/02/2018			
16.5	2518	2810	292	11.6%	100%
17.0	2467	2677	210	8.5%	100%
17.5	2371	2515	144	6.1%	100%
18.0	2291	2318	27	1.2%	100%
18.5	2108	2199	91	4.3%	100%
19.0	2009	2086	77	3.8%	100%
19.5	1890	1999	109	5.8%	99%
20.0	1770	1913	143	8.1%	100%
21.0	1644	1798	154	9.4%	100%
22.0	1561	1728	167	10.7%	100%
23.0	NQ	1679	0	0.0%	100%
24.0	1361	1502	141	10.4%	100%
25.0	1211	1196	-15	-1.2%	97%
26.0	1051	1049	-2	-0.2%	93%
28.0	734	731	-3	-0.4%	84%
30.0	536	539	3	0.6%	64%
32.0	425	378	-47	-11.1%	25%
MC	1389	1228	-161	-11.6%	99%
\$Aud:US	0.7562	0.8039	0.0477	6.3%	
\$Aud:EUR	0.639	0.6425	0.0035	0.5%	
<i>Percentiles calculated using weekly data since 1996 except the 16.5-17.5 percentiles which have been calculated using weekly data since May 2009 from AG Concepts</i>					

### OBSERVATIONS FROM THE SALE ROOM

Over recent reports we've mentioned the need to fill in the National Wool Declaration correctly on our classer's specification, particularly the Non-Mulesing component if you have Non-Mulesed Merino or Crossbred wools, or used pain relief. It's become very apparent that the trade is becoming extremely keen to acquire these wools. So, to ensure maximum support please make sure all boxes are completed correctly.